

Doug Norton

CONTACT INFORMATION	Florida State University Department of Economics 288 Bellamy Building Tallahassee, FL 32306-2180	(941)350-9296 norton.douglas.alan@gmail.com http://www.dougnorton.com
RESEARCH INTERESTS	Experimental Economics, Applied Microeconomics, Economics of Religion	
EMPLOYMENT	MobLab Field and Content Economist, March 2016 - Present Florida State University Courtesy Research Faculty, August 2016 - Present Assistant in Experimental Economics, August 2008 - August 2011	
EDUCATION	Florida State University Ph.D. Economics August 2011 - August 2016 Florida State University B.S. Economics, December 2006	
JOURNAL PUBLICATIONS	“The Pay What You Want Business Model: Warm Glow Revenues and Endogenous Price Discrimination” (with Mark Isaac and John Lightle) <i>Journal of Behavioral and Experimental Economics</i> Vol. 57, 215-222 (2015) “Killing the (Coordination) Moment: How Ambiguity Eliminates the Restart Effect in Voluntary Contributions Mechanism Experiments” <i>Economics Letters</i> Vol. 126 (January 2015) “The Parable of the Great Banquet: Insights from Laboratory Economics” with R. Mark Isaac <i>Faith and Economics</i> Vol. 63 (Spring 2014) “Endogenous institutions and the possibility of reverse crowding out” with R. Mark Isaac <i>Public Choice</i> , Vol. 156, 1-2 (2013) “Experts with a conflict of interest: a source of ambiguity?” with R. Mark Isaac Vol. 15, 2 (June 2012) <i>Experimental Economics</i>	
MONOGRAPHS	“Just the Facts Ma’am: A Case Study of the Reversal of Corruption in the LAPD” with R. Mark Isaac <i>Pivot Series</i> (2013) Palgrave MacMillan: New York	
PUBLICATIONS IN EDITED VOLUMES	“Passionate Providers and the Possibility of Public Commitment” (with Luke Boosey and Mark Isaac) (Forthcoming) THE WSPC (World Scientific Publishing Company) Reference of Natural Resources and Environmental Policy in the Era of Global Change” eds. Anabela Bothelo, Ariel Dinar, and Ligia Pinto. “Introduction to Experiments on Energy, the Environment, and Sustainability” with R. Mark Isaac in <i>Research in Experimental Economics Volume 14: Experiments on</i>	

Energy, the Environment, and Sustainability (2011). Eds. Mark Isaac and Douglas A. Norton. Emerald Press.

“Experiments with Public Goods: From Cooperation to Formation” with R. Mark Isaac in *Research in Experimental Economics Volume 13: Charity with Choice* (2010). Eds R. Mark Isaac and Douglas A. Norton. Emerald Press.

“The Retained Earnings Maximizing Nonprofit Enterprise” *Research in Experimental Economics Volume 13: Charity with Choice* (2010) Eds. R. Mark Isaac and Douglas A. Norton. Emerald Press.

“Endogenous Production Technology in Public Goods Enterprises” with R. Mark Isaac in *Research in Experimental Economics Volume 13: Charity with Choice* (2010) Eds. R. Mark Isaac and Douglas A. Norton. Emerald Press.

WORKING PAPERS “A New Experimental Mechanism to Investigate Polarized Demands for Public Goods” (with Mark Isaac and Svetlana Pevnitskaya) *Submitted*

“An Experimental Investigation of Warm Glow and Hidden Income”

“The Backward Hustle: Waging a Living in the Lab” (with John Gibson and Robert White)

“Eliciting Contributor Types in Repeated Public Goods Games” (with Luke Boosey, Mark Isaac, and Joe Stinn) *Submitted*

“An Introduction to Experimental Economics and the Study of Culture: Current Research and Future Directions” (with Anna Gunnthorsdottir and Dan Caprar)

EDITORIAL EXPERIENCE Co-Series Editor for *Research in Experimental Economics* (Emerald Press) 2010 - Present

Volume Editor for *The Study of Culture in Economics: Experimental Approaches and Contributions* (with Anna Gunnthorsdottir and Dan Caprar [Present])

Volume Editor for *Experiments on Energy, the Environment, and Sustainability* (with Mark Isaac [2011])

Volume Editor for *Charity with Choice* (with Mark Isaac [2010])

RESEARCH GRANTS Institute for Energy Systems, Economics, and Sustainability: “Political and Economic Institutions Regarding the Siting of Energy Facilities” (with Mark Isaac and Svetlana Pevnitskaya) \$115,556 2 December, 2008.

Science of Philanthropy Initiative (University of Chicago - Templeton) Subaward Winner: “An Experimental Investigation of Warm Glow and Hidden Income” \$3,100. March, 2014.

The Well-Being Initiative (Charles Koch Foundation) “What Creates Poverty Traps? How Can We Escape Them?: An Experimental Analysis” (with Rob White) \$4,500. December, 2014.

Hilton Center at Florida State University, “The Backward Hustle: Waging a Living in

the Lab” (with John Gibson and Robert White).\$750. March, 2017.

RESEARCH
PRESENTATIONS

2016: Providence College, University of Massachusetts Amherst, Florida Gulf Coast University, Berry College, Ave Maria University

2015: Association for the Study of Religion, Economics, and Culture (Boston, MA), Florida State University Public Administration Workshop (Tallahassee, FL), Clemson Public Economics Workshop (Clemson, SC), Economic Science Association (Dallas, TX), Southern Economic Association (New Orleans, LA)

2014: George Mason University ICES Workshop (Washington DC), Chapman University IRES Workshop (Orange, CA), Science of Philanthropy at University of Chicago (Chicago, IL), Southern Economic Association (Atlanta, GA)

2013: Association for the Study of Religion, Economics, and Culture (Washington DC)

2012: ASSA Meetings (Chicago), Association for the Study of Religion Economics and Culture (Orange, CA), Southern Economic Association (New Orleans, LA)

2011: Economic Science Association (Chicago, IL), Southern Economic Association (Washington DC), Association for Private Enterprise Economics (Nassau, Bahamas)

2010: Economic Science Association (Denmark, Copenhagen), Southern Economic Association (Atlanta, GA), Association for Private Enterprise Economics (Las Vegas, NV)

2009: Georgia State University Invited Seminar *Joint with Nonprofit Studies Group* (Atlanta, GA), Association for Private Enterprise Economics (Guatemala City, Guatemala),

2008: Southern Economic Association (Washington DC), Association for Private Enterprise Economics (Las Vegas, NV)

REFeree SERVICE

Reviewer for *Experimental Economics*, *Public Choice*, *Journal of Economic Behavior and Organization*, *Southern Economic Journal*, *Faith and Economics*

TEACHING
EXPERIENCE

Economic Growth and Development (Furman) Summer 2015 Principles of Microeconomics, Summer 2013 Economics of Compassion 2009-2011 Economics and Moral Sentiments Seminar Founder and Organizer, 2008 - 2011 Environmental Economics (Co-taught with Mark Isaac), 2009-2010 Economics of Compassion (Co-taught and Co-Developed with Mark Isaac) 2008

REFERENCES

R. Mark Isaac (advisor)
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